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# Quay Tower, Brooklyn's Premier Record-Setting Waterfront Condominium, is Over 90% Sold

High floor availability remains at the only new development with sponsor units for sale in Brooklyn Heights

#### By **BusinessWire** 240.5M Unique Monthly Visitors

NEW YORK, September 23, 2024--(BUSINESS WIRE)--RAL Companies and Oliver's Realty Group, today announced that Quay Tower, the only waterfront new development in Brooklyn Heights with sponsor units for sale, is over 90% sold. The striking ODA New York-designed building directly on the 85-acre Brooklyn Bridge Park and Pier 6, just steps from the high-speed ferry, is home to a record-breaking \$20.3 million Penthouse and continues to break price records in the borough. Ownership just went into the priciest contract in Brooklyn last week for the stunning residence 17A, which was listed for \$5.125M. 17A and Penthouse 1C are the two most expensive sponsor deals in New York City this quarter. Located at 50 Bridge Park Drive, Quay Tower is sought-after for its exceptional interior finishes designed by AD100 firm Marmol Radziner, unparalleled location in "America's original suburb" with tree-lined cobblestone streets, robust lifestyle amenities, top schools, green space, and proximity to Manhattan coupled with cinematic views of New York City and an extensive amenity package.

"Quay Tower is a one-of-one waterfront condominium in Brooklyn Heights," says **Ryan Serhant, globally-renowned real estate broker and Founder/CEO of SERHANT**. "The incredible sponsors RAL Companies and Oliver's Realty Group know how to deliver an exceptional product and together, we've broken record after record for this enduring asset, which can never be replicated. Quay Tower has endless appeal and the value of these residences will only continue to rise long after the sponsor units are gone. My unequivocal advice? Get in now. The clock is ticking."

"Experiencing the market's response to Quay Tower has been remarkable and we're proud to offer owners the best of everything from arguably the best location in New York," says **Robert Levine, CEO and President of RAL Companies**. "Our partners, designers and sales team have achieved extraordinary milestones and it's been a career-defining project in many ways."

"Quay Tower was painstakingly developed inch by inch and the end result is flawless," says **David Wine, Managing Partner of Oliver's Realty Group**. "The residents at Quay Tower are a

true community in the heart of the iconic and coveted Brooklyn Heights neighborhood and Brooklyn Bridge Park. We're so pleased with the outcome of this spectacular new development."

A standout remaining trophy residence is 21A, a 2,487 square foot four-bedroom, 3.5-bath home listed for <u>\$5.375 million</u>. Owners of this trophy property will enjoy private high-speed elevator access into the grand entry foyer, generously sized gallery and entertaining spaces, a chef-inspired windowed kitchen, wide-plank oak flooring, a mudroom secondary entry with custom Italian cabinetry, and a full-size vented Whirlpool washer/dryer, pre-wiring for motorized shades, multi-zone heating and cooling, and UV-insulated floor-to-ceiling windows with double exposures.

The kitchen is equipped with a peninsula, white oak cabinetry and pantry, leathered-finish White Princess Quartzite countertops, backsplash, and hood surround, smoked bronze custom hardware, an Insinkerator, and a fully integrated Gaggenau appliance package that comes with a rare 5-year warranty. A powder room with Calacatta Borghini marble sits off the kitchen and is perfect for entertaining.

A thoughtful split-wing layout separates the primary and secondary bedrooms. The primary bedroom has a walk-in closet and an immaculate en-suite bathroom with Alabastrio Rustico travertine marble, custom brushed Oak vanity, cast-stone double sinks, a framed medicine cabinet, under vanity night lighting, radiant heated floors, and a free-standing tub.

The remaining high-floor availability includes two-bedroom residences priced from \$2.395 million, three-bedroom residences priced from \$2.595, and four-bedroom residences priced from \$3.995 million.

Quay Tower's exceptional amenity collection offers elevated experiences through one-of-a-kind partnerships with Brooklyn institutions. Health and wellness facilities include a 2,500-square-foot state-of-the-art fitness center overlooking the park, with a dedicated boxing space created in partnership with the legendary Gleason's Boxing Gym, known for training celebrated fighters such as Muhammad Ali. Residents can access classes and private training with world champion boxer and Gleason's trainer Yuri Foreman.

There are two expansive rooftop spaces for dining, entertaining, and lounging that showcase panoramic, front-row views of the Manhattan skyline, downtown Brooklyn, and the New York Harbor. Additional amenities include a children's playroom and music practice room, created and serviced in partnership with Brooklyn Music School. Owners have preferred access to the exclusive Yacht Service at <u>One 15 Brooklyn Marina</u>. Nearby transportation includes the high-speed ferry and immediate access to the BQE.

Immediate closings and occupancy are available at Quay Tower. For more information or to schedule a private viewing appointment, contact SERHANT. at info@quaytowerbk.com, or visit <a href="http://www.QuayTowerBK.com">www.QuayTowerBK.com</a>.

## About RAL

RAL combines a talented, interdisciplinary team to take every project to new levels. Their core management team has spent 20-plus years working together and honing their craft. These years of experience have led to an efficient, streamlined process that allows RAL to lead each project with a detailed eye, a creative edge, and the ability to forge highly effective partnerships.

## About OLiVER's Realty Group

Oliver's Realty Group is a development, investment and brokerage firm focused on luxury residential real estate in New York, California and abroad. The firm builds on founder and Managing Partner David J. Wine's three decades of real estate expertise. Mr. Wine has been responsible for some of Manhattan's most critically acclaimed rental and condominium developments, his unparalleled success guided by business acumen and a personal ethic of integrity and commitment to excellence in every detail.

#### About SERHANT.

<u>SERHANT.</u> is the first real estate brokerage designed and reimagined for the marketplace of tomorrow. The company is a multidimensional brokerage, made up of SERHANT. Brokerage and New Development, including SERHANT. Signature, SERHANT. Studios and SERHANT. Ventures and powered by proprietary, internally developed technologies and marketing capabilities, ADX and ID Lab. SERHANT. sits at the intersection of technology, media, entertainment and education with a commitment to amplify success for its business, brokers, employees, developers, clients, sellers, global course members and the industry as a whole.

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